

Gary Bailey:

# Ai Monetization = Humanware

<100% PERFECT AT REPETITIVE 'MACHINE' TASKS

**HUMANWARE**

HIGH INTUITION

LOW INTUITION

**SOFTWARE**

100% PERFECT AT REPETITIVE 'MACHINE' TASKS

Monetization University

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# **Ai Monetization = Humanware**

**A new category:  
Humanware?**

**✗ Software**

**✗ Hardware**

**✓ Humanware**

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# **Ai Monetization = Humanware**

## **So, Price Metric**

should be related to work output value, not inputs.

**✗ Per Seat**

**✗ Per Usage**

**✓ Per Work Value**